

November 9, 2023

BSE Limited

25th Floor, P J Towers, Dalal Street, Fort, Mumbai - 400 001 Scrip Code: 531637

Dear Sirs,

Sub.: Investor Presentation on Financial Performance of the Company

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed Investor Presentation on Unaudited Financial Results (Standalone and Consolidated) of the Company for the quarter and half-year ended September 30, 2023.

This is for your information and dissemination on your website.

Thanking You,

Yours Faithfully, For Praveg Limited

(Formerly known as Praveg Communications (India) Limited)

Mukesh Chaudhary

Company Secretary & Compliance Officer

Encl. : As Above

PRAVEG LIMITED







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This presentation contains statements that contain "forward looking statements" including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating Praveg Limited future business developments and economic performance. While these forward looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations. These factors include, but are not limited to, general market, macro economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance. We undertakes no obligation to publicly revise any forward looking statements to reflect future likely events or circumstances.

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Company Overview







Key Facts & Figures







Our Journey



- Achieved a place in the Limca Book of Records for creating largest temporary stage & backdrop in Khel Mahakumbh
- Successfully organized Glorious Gujarat in the USA, a mega event attended by more than 15000 visitors
- Ventured into **Hospitality Sector** with White Rann Resort, Rann Utsav- A luxurious property with 76 rooms and top-notch amenities
- Successfully organized Glorious India Expo in the USA, a large-scale event attended by over 20,000 visitors
- o Establishment of Tent City Narmada near Statue of Unity - A plushproperty with 200 rooms, conference halls and modern amenities

o Listing on BSE

- o Launch of Real Estate Marketing Division
- o Commencement of Skill Development **Training Division**

- Awarded with Adalai Stepwell Project
- Obtained license from the Ministry of Information and Broadcasting for a satellite TV channel
- Selected as an agency for establishment of Varanasi Tent City
- Acquisition of land at 4 locations (Jawai, Velavadar, Dholavira. Ranthambore & Udaipur) for development of highend Hospitality **Projects**

- Awarded with workorder for **Development of Tent** city at Light House Beach, Daman
- Awarded with workorder for Development of Tent city at Jampore Beach, Daman
- Awarded with workorder for **Development of Tent** city at Chakratirth Beach, Diu
- Awarded for Development, Operation, Maintenance and Management of Tent City at Ghoghla Beach, Diu.
- o Establishment of Tent City Varanasi, a luxurious tented resort, beautifully located right on the banks of holy Ganga River.

- o Operations at Tent City in Light House Beach, Daman, Commenced from May, 2023
- o Jampore Beach and Chakratirth Beach Launched on 12/08/2023
- Maharashtra Kihim Beach Work Order Received
- o Grand Eulogia Started from 01/11/2023 and Dholavira started 02/11/2023

2005-2010

Establishment of

Communications Pvt.

Medal and 1st prize for

Gujarat Pavilion at IITF

Ahmedabad Pavilion

World Expo 2010, China

(AMC) at Shanghai

o Awarded with a Gold

Special Mention for

Praveg

Ltd.

2013-2015

2017-2018

2019-2021

2022

2023

2024



Our Core Competence



- o Low-cost, high-return innovative hospitality concepts
- o Long-term association with Tourism
- A wide network of travel agents and online travel agents across India
- o Independent and sophisticated infrastructure
- o Expert and experienced manpower
- Extensive experience in operating and managing 550+ hotel rooms under PPP mode with State Governments

- In-house creative studio
- O A dedicated 24 x 7 Reservation Team for hospitality projects
- o Skilled team members with proven hospitality experience
- Deployment of Quality Control Manager for training and quality assurance

o In-house experienced social media and IT team





BODs & KMPs

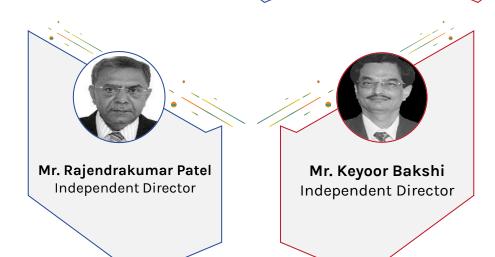
















Strong Client Base (Government Sector)



































































Strong Client Base (Government Sector)



























































Strong Client Base (Private Sector)

















































Praveg Skill Development Foundation



Praveg Skill Development Foundation is a non-profit focused on promoting skill development and employment in India through innovative skill development programs and engagement in policy development. By leveraging technology and innovation, the Foundation is helping people acquire new skills and increase their employability, contributing to the country's economic growth.



Art & Crafts Community Empowerment



Skill Development Trainings

CSR Projects List FY23



Skill Development Training for Promotion of Kutch as a Tourist Destination



Soft Skill and Grooming Training for **Hospitality Personnel**



Training on Business Skills for Artisans



Workshop for Promotion of Kutchi Folk Dance



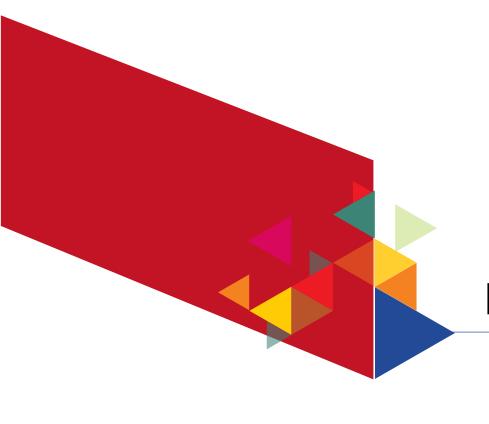
Stock Data



BSE: 531637 ISIN: INE722B01019		As on 08-11-2023	Share Holding Pattern	As on 30-09-2023
Share Price (₹)	494.75		5.14	■ Promoter & Promoter
Market Capitalization (₹ Cr)	1,313.10			Group ■ NII
No. of Shares Outstanding	2,26,39,588		39.82	■ FII
Face Value (₹)	10			■ DII
52 week High-Low (₹)	620.00 - 223.00			







Business Overview

Business Verticals





Previous 15 Next

White Rann Resort, Gujarat













White Rann Resort is the luxurious tent and bhunga operations at Dhordo, Kutch in association with Gujarat Tourism for an internationally-acclaimed Rann Utsav Festival. The facility, spanning over 40,000 Sqm, houses luxurious swiss tents and bhungas and offers exquisite hospitality The Resort has been conferred "Deluxe" status by the Ministry of Tourism, Government of India.

Best Eco Resort - Runner Up in Gujarat Travel & Tourism Excellence Awards in 2019



Since 2015



Spread across 40,000 Sqm



76 Rooms



50,000+ **Guest Served** Since Inception



₹9,880 Average Price







Tent City Narmada, Gujarat





Tent City Narmada near Statue of Unity, Ekta Nagar (Kevadia) is operated and managed by Praveg successfully since 2018 in association with Gujarat Tourism. The facility offers an assorted range of luxurious tented accommodation to the Statue of Unity tourists with unmatched hospitality.















Best Eco Resort-Runner Up in Gujarat Travel & Tourism Excellence Awards in 2021



Since 2018



Spread across 65,000 Sqm



Tents 200



Guest Served Since Inception 1,24,000+



Average Price ₹ 8,353



Well-equipped Conference Halls



Events Arranges 2015





Tent City Varanasi, Uttar Pradesh





Tent City Varanasi is a luxurious tented resort on the bank of holy Ganga River in Varanasi. The Resort is operational from 15th January 2023, it offers panoramic views of the serene ghats, temples and historic palaces with steps. The river facing resort aptly capture the true essence of Varanasi.











Since January 2023



Spread across 2,00,000 Sqm



Tents 140



Well-equipped **Conference Halls**



Average Price ₹ 11,880



Guest Served Since Inception 15,000+







Beach Resort, Light House, Daman







Praveg Beach Resort, a seaside resort with panoramic sea views at the Lighthouse Beach and Jampore Beach in Daman. Praveg Beach Resort – Lighthouse Beach offers 33 independent luxury cottages with rich interiors, top-notch amenities and breathtaking panoramic sea-views. Praveg Beach Resort - Jampore Beach houses 28 luxurious Cottages with refreshing interior and 7 Machans Cottages that rise 8 feet above the gound overlooking the sea.











Since May 2023



Spread across 10,000 Sqm



Tents 33



Well-equipped Conference Halls



Average Price ₹ 7,212



Guest Served Since Inception 9,150+





Beach Resort, Jampore, Daman





Praveg Beach Resort, an eco resort on the Jampore Beach is an ensemble of 28 luxurious Cottages with refreshing interior to offer complete serenity to those looking to escape into nature and 7 Machans Cottages that rise 8 feet above the ground overlooking the sea.









Since October 2023



Spread across 7,900 Sqm



Cottages 35



Average Price ₹ 7,400



Guest Served Since Inception 4,400+



Beach Resort, Chakratirth, Diu







Praveg Beach Resort on the Chakratirth Beach, Diu is a collection of 24 independent cottages and 6 machans with the panoramic views of Arabian Sea. The Resort offers seaside view with top-notch amenities and unmatched hospitality









Since October 2023



Spread across 5,650 Sqm



Cottages 30



Average Price ₹ 7,610



Guest Served Since Inception 1,800+







Beach Resort, Ghoghla, Diu





Praveg Beach Resort consists of uniquely-designed wooden hobbitinspired cabins lined with the serene Ghoghla Beach with mesmerizing seaviews and plush facilities.









Since November 2023



Spread across 9,300 Sqm







Dholavira, Resort, Gujarat







Praveg Resort Dholavira consists of 30 'A'-frame cottages and high-end facilities. A beautiful collection of triangle cottages, rising 20ft from the ground, with appealing interiors and glass wall that opens to the wide open sky to offer a chance to indulge in stargazing from your bed.









Since November 2023



Spread across 7,800 Sqm







Velavadar Resort, Gujarat







Praveg Safari Resort, Velavadar houses 12 cottages with ultra-modern amenities. Beautifully surrounded by nature, the Resort consists of restaurant, manmade pond and infinity pool.





Expected In November 2023



Spread across 50,819 Sqm







Tent City, Ayodhya, Uttar Pradesh







Within walking distance from the Ram Lalla Temple in Ayodhya, Tent City Ayodhya stands as an upscale resort beautifully reflecting the divinity of Lord Rama and Ayodhya, a revered birthplace of the Lord, through its engrossing theme and ambience.







Expected In November 2023









Hospitality Projects Road Map



CURRENT PROJECTS

















Sr. No.	Resort	No. Of Rooms
1	Ayodhya, Uttar Pradesh	30
2	Praveg's Grand Eullogia, Ahmedabad, Gujarat	76
3	Jawai, Rajsthan	30
4	Udaipur, Rajsthan	30
5	Adalaj Theme Park, Gujarat	10
6	Velavadar, Gujarat	12
7	Tent City at Daman,Ganga Garden, Kachigam, Daman	30
8	Tent City at Nagoa Beach, Diu Part-I	37
9	Tent City at Kashid, Raigadh District	40
10	Tent City at Kihim, Raigadh District	40

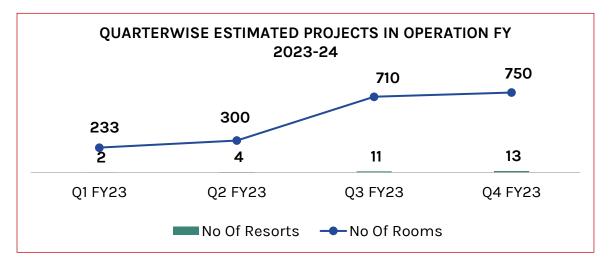
Tent City, Ayodhya

Ranthambhore, Rajasthan

11

12

UPCOMING RESORTS





40

30

Media & Publication





MEDIA

A 24 \times 7 Satellite Gujarati News Channel





PUBLICATION





SINCE 2015





Exhibitions & Events



EXHIBITIONS & EVENTS















Praveg's core competence is in Exhibition and Event Management. Exhibitions are regularly organized by Praveg, nationally and internationally, and the portfolio includes projects in the USA, China, South Korea, Africa, Europe and in the Middle East. Praveg has organized many State events on turnkey basis to the fullest satisfaction of its clients.



1,000+ **Events**



2,000+ Exhibition



20+

Years





Achievements In Exhibitions & Events





Finds a mention in the Limca Book of Records 2014 having designed the longest backdrop; largest multi-level temporary stage and the largest ball created out of 6400 nursery balls during Khel Mahakumbh held in South **Gujarat University, Surat.**



Pavilion for Gujarat Tourism Second Best Innovative Stall in **VGGTS 2017**

Pavilion for Gujarat Tourism Adjudged The Best Stall at STONA 2014 and MINING MAZMA 2013. held in Bangalore

More than 20 awards for Gujarat Tourism Pavilions at various exhibitions across the country

Pavilion of Gujarat Maritime Board

Adjudged The Best Stall of VGGTS 2013

Special Mention for Ahmedabad Pavilion (AMC) at Shanghai World Expo 2010, China

Award winning tableaus presented in Republic Day celebrations for **GSPC**

Pavilion on Life of Swami Vivekananda

Adjudged The Second Best Stall of **VGGTS 2013**

1st Prize with Gold Medal for **Gujarat Pavilion at IITF 2008**



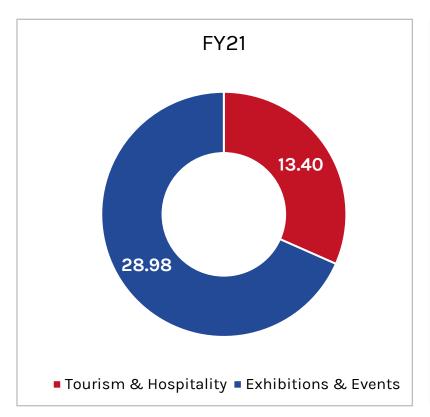


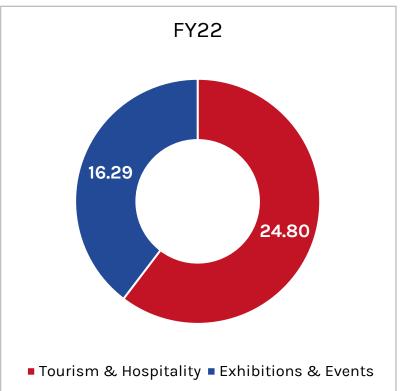


Business Vertical Wise Revenue Breakups









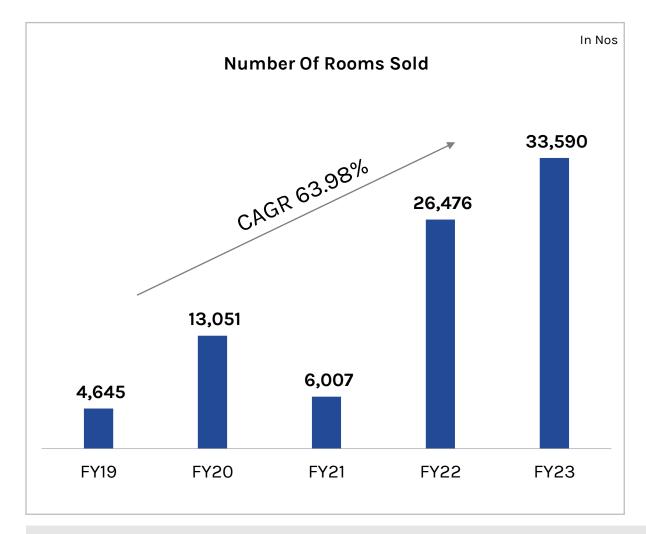


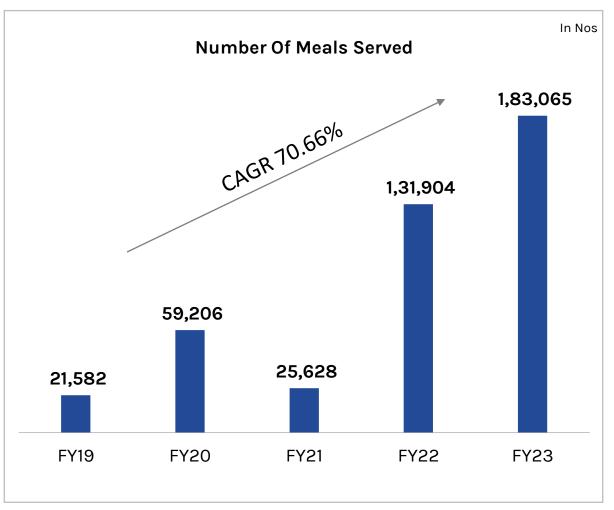
Increasing Revenue from Tourism & Hospitality Segment is improving Profitability



Business Insights



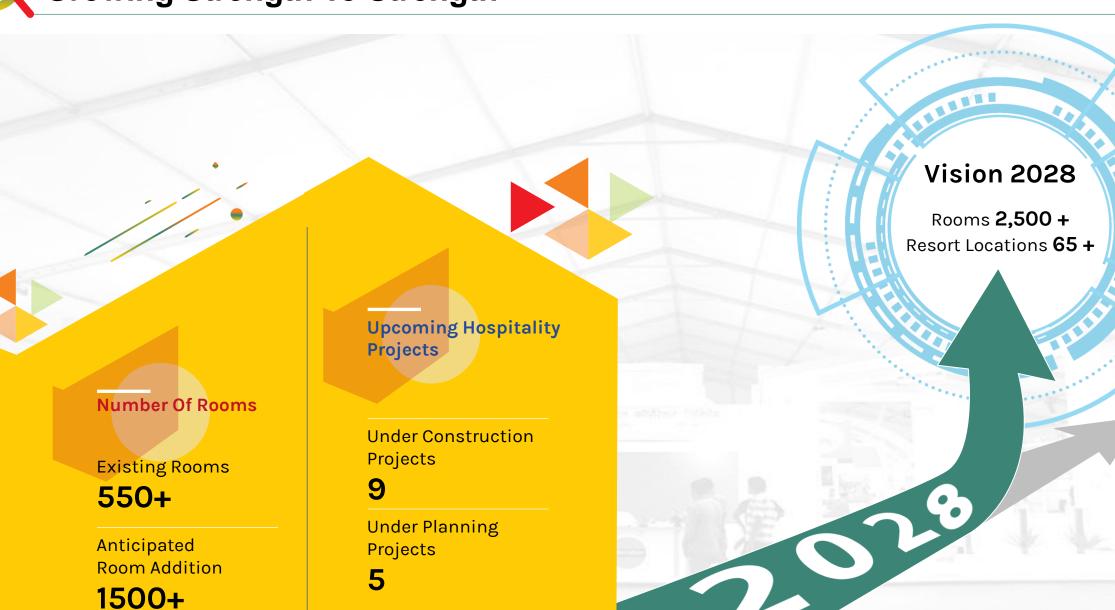




Continues growth in Hospitality Segment except in FY21 due to COVID-19

Growing Strength To Strength









Industry Trends



FOCUSED SECTORS

- **HOSPITALITY & TOURISM**
- **EVENTS & EXHIBITIONS**

HOSPITALITY & TOURISM

S TREND **NDUSTRY**

> 7.5% **Current GDP Contribution**

- > US\$ 250 B Projected contribution by 2030
- > 137 million projected employment Generation by 2030
- > US\$ 56 B foreign exchange earnings (FEE) by 2030

HOSPITALITY INDUSTRY IN INDIA (MARKET SIZE)

CAGR 4.73%

- 2023 USD 23.50 B
- 2028 USD 29.61 B

Source: Mordor Intelligence

WORLD ECONOMIC FORUMS TRAVEL AND TOURISM **COMPETITIVENESS INDEX**

- 2013 65th Rank
- 2019 34th Rank

DOMESTIC TOURIST ARRIVALS (DAs)

- > 2021-22 610.22 million
- 2022-23 677.63 million

Source: Mordor Intelligence

FOREIGN TOURIST ARRIVALS (FTA's)

- > 2022 (Jan Apr) 1.17 million
- > 2023 (Jan Apr) 3.13 million

Source: Ministry of Tourism



MARKET SIZE

CAGR - 4.73%

- > 2023 USD 4.75 B
- 2028 USD 8.71 B

Source: Mordor Intelligence

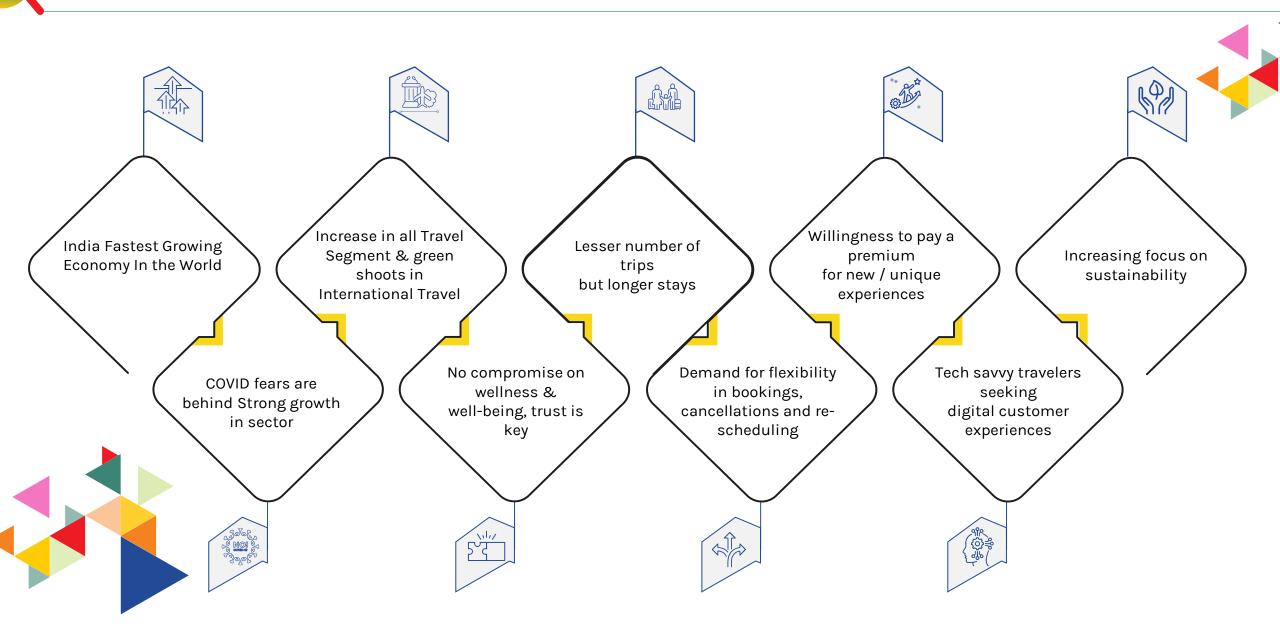






New Travel Trends

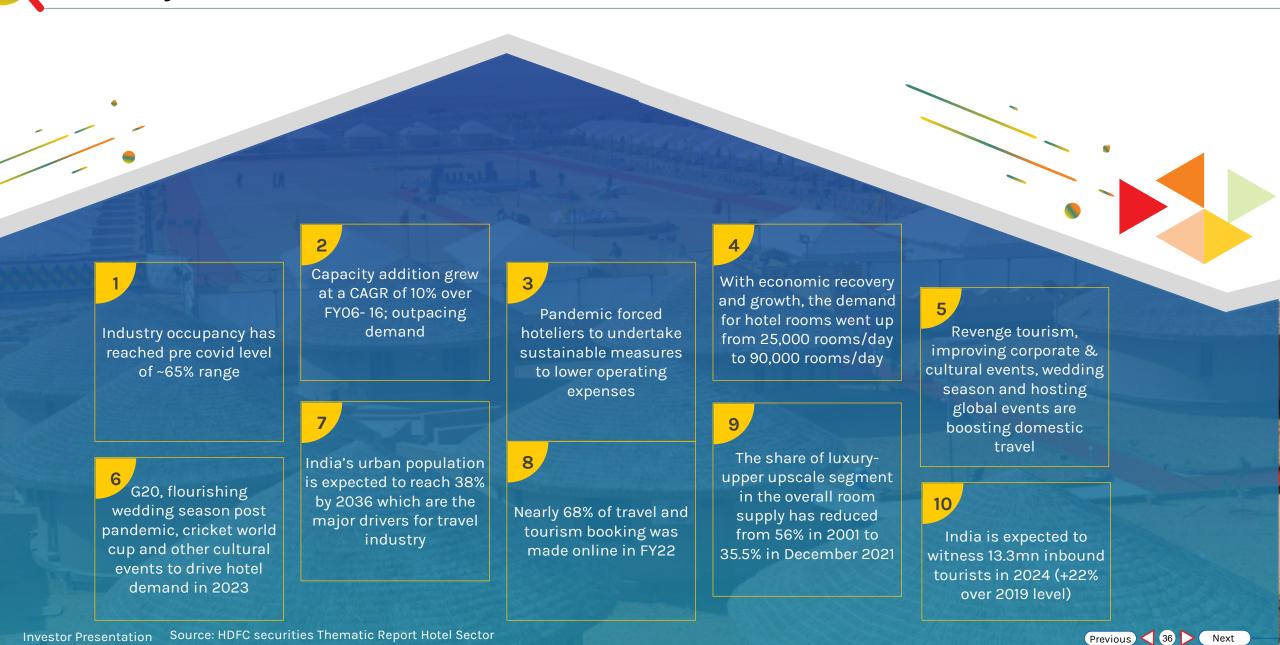






Industry Growth Drivers



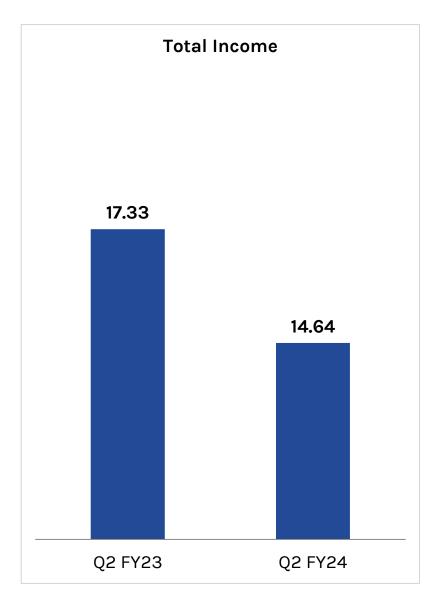


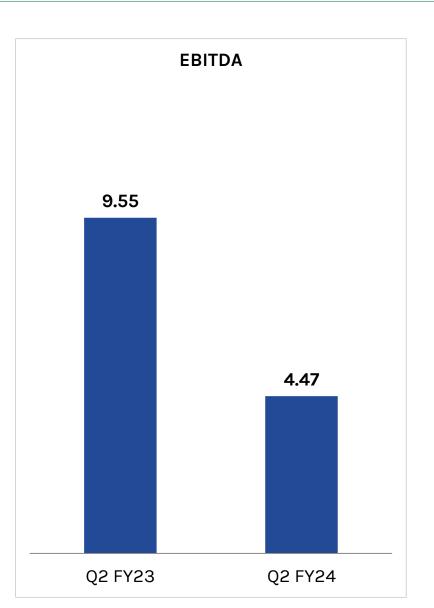


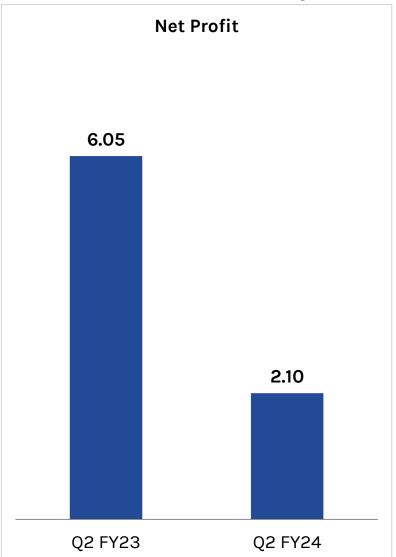
Quarterly Performance Highlights YoY



All Figures In ₹ Cr













Q2 FY24 & FY23 Performance

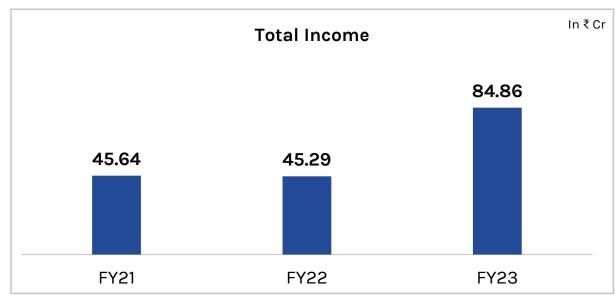


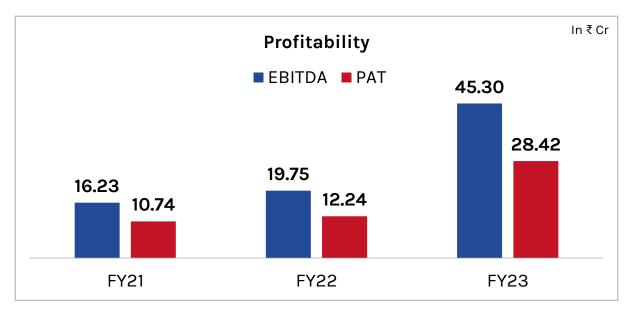
								In ₹
Particulars	Consolidated		Standalone		Consolidated		Standalone	
	Q2 FY24	Q2 FY23	Q2 FY24	Q2 FY23	H1 FY24	H1 FY23	H1 FY24	H1 FY23
Net Sales	14.03	17.32	14.03	17.27	26.00	37.38	26.00	37.33
Other Income	0.60	0.01	0.60	0.01	1.08	0.01	1.08	0.01
Total Income	14.64	17.33	14.64	17.28	27.08	37.39	27.08	37.34
Expenses								
Event & Site Expenses	5.98	5.88	5.98	5.85	10.81	15.37	10.81	15.34
Employee Benefit Expenses	2.85	1.43	2.85	1.43	4.65	2.79	4.65	2.79
Other Expenses	1.33	0.47	1.33	0.46	2.21	1.02	2.20	1.01
Total Expenditure	10.16	7.78	10.16	7.74	17.67	19.19	17.66	19.15
EBIDTA	4.47	9.55	4.48	9.54	9.41	18.20	9.42	18.19
EBIDTA(%)	30.57%	55.10%	30.60%	55.19%	34.76%	48.69%	34.78%	48.72%
Interest	0.09	0.12	0.09	0.12	0.15	0.24	0.15	0.24
Depreciation	2.26	1.34	2.26	1.34	5.50	2.32	5.50	2.32
PBT	2.12	8.09	2.12	8.08	3.76	15.65	3.77	15.64
TAX Expense (Including Deferred Tax)	0.02	2.03	0.02	2.03	0.50	3.94	0.50	3.94
PAT	2.10	6.05	2.10	6.04	3.26	11.71	3.27	11.70
Other Comprehensive Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Reported Net Profit	2.10	6.05	2.10	6.04	3.26	11. 7 1	3.27	11.70
NPM(%)	14.31%	34.93%	14.35%	34.97%	12.05%	31.31%	12.07%	31.32%
EPS (₹)	0.98	3.28	0.98	3.27	1.52	6.33	1.52	6.33

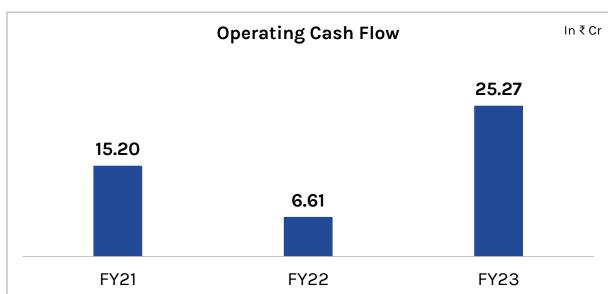


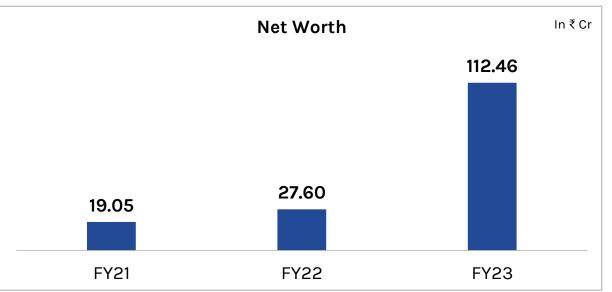
Consolidated Key Financial Highlights







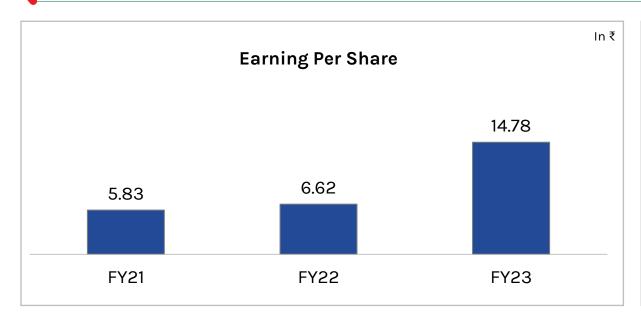


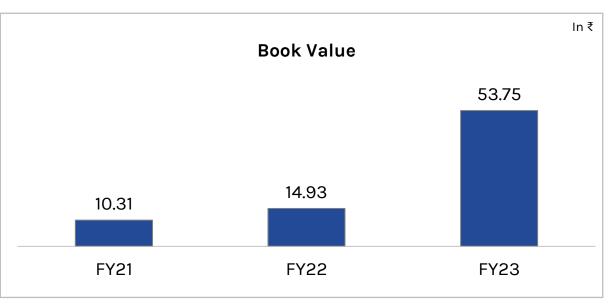


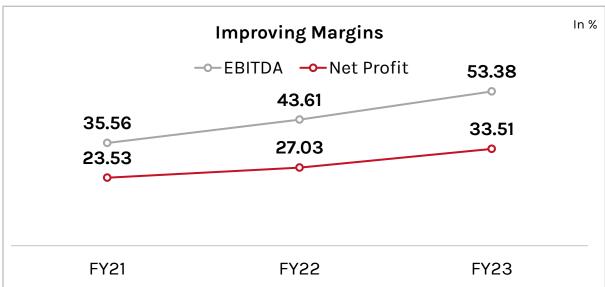


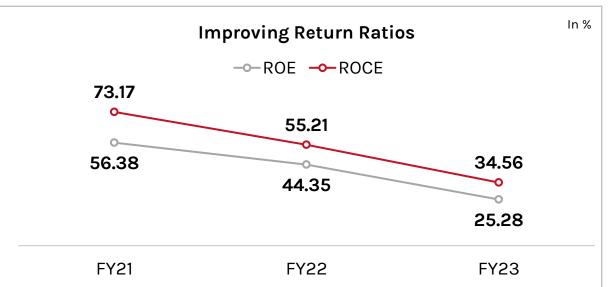
Consolidated Key Ratios







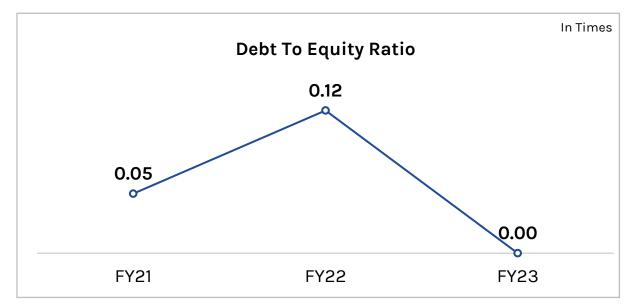


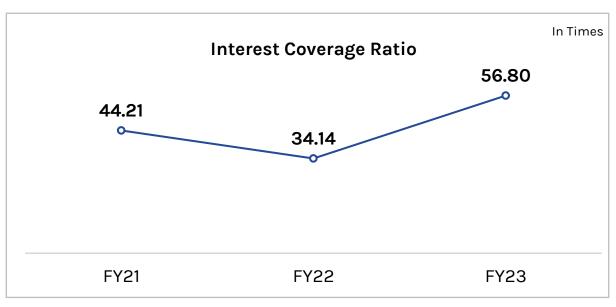


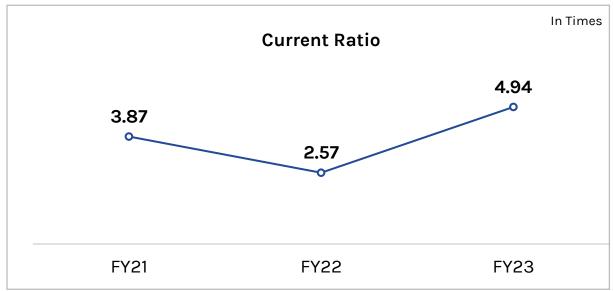


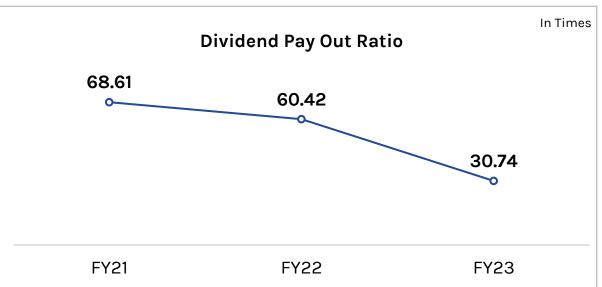
Consolidated Key Ratios

















Consolidated Profit & Loss Statement



			III C GI
Particulars Particulars	FY21	FY22	FY23
Revenues	45.31	45.25	84.48
Other Income	0.33	0.04	0.38
Total Income	45.64	45.29	84.86
Event & Site Expenses	22.56	17.75	28.98
Employee costs	3.78	4.77	6.64
Other expenses	3.07	3.02	3.94
Total Expenditure	29.41	25.54	39.56
EBITDA	16.23	19.75	45.30
Finance Costs	0.33	0.50	0.69
Depreciation	1.64	2.68	6.09
PBT	14.26	16.57	38.52
Tax	3.52	4.33	10.09
PAT	10.74	12.24	28.43
Total Comprehensive Income	10.78	12.24	28.42







Consolidated Balance Sheet



Equities & Liabilities	FY21	FY22	FY23
Equity	18.48	18.48	20.92
Reserves	0.57	9.12	91.54
Non Controlling Interests	0.00	0.00	
Net Worth	19.05	27.60	112.46
Non Current Liabilities			
Non Current Borrowings	0.16	0.31	0.05
Lease Liabilities	2.21	1.44	0.58
Long Term Provision	0.21	0.26	0.40
Total Non Current Liabilities	2.58	2.01	1.03
Current Liabilities			
Current Borrowings	0.73	3.01	0.37
Lease Liabilities	0.69	0.78	0.85
Trade Payables	2.77	2.85	6.45
Current Tax Liabilities (Net)	0.00	0.00	0.77
Short Term Provisions	0.83	0.79	0.97
Other Current Liabilities	0.33	0.84	2.71
Total Current Liabilities	5.35	8.27	12.13
Total Liabilities	26.98	37.88	125.61

Assets	FY21	FY22	FY23
Non Current Assets			
Fixed assets	5.40	10.34	42.14
Non Current Investments	0.09	0.09	0.10
Other Non Current Financial Assets	0.34	0.34	0.39
Deferred Tax Assets (Net)	0.46	0.44	0.13
Other Non Current Assets	0.00	5.43	23.03
Total Non Current Assets	6.29	16.64	65.79
Current Assets			
Inventories	4.29	4.43	11.74
Trade receivables	5.81	13.69	16.28
Cash & Bank Balance	9.19	0.44	22.62
Other Current Financial Assets	0.27	1.05	1.50
Current Tax Assets (Net)	0.09	0.08	0.06
Other Current Assets	1.04	1.55	7.62
Total Current Assets	20.69	21.24	59.82
Total Assets	26.98	37.88	125.61







Standalone Profit & Loss Statement



			In ? Cr
Particulars Particulars Particulars Particulars	FY21	FY22	FY23
Revenues	45.27	44.99	84.38
Other Income	0.43	0.04	0.38
Total Income	45.70	45.03	84.76
Event & Site Expenses	22.57	17.64	28.95
Employee costs	3.77	4.77	6.64
Other expenses	3.06	2.88	3.92
Total Expenditure	29.40	25.29	39.51
EBITDA	16.30	19.74	45.24
Finance Costs	0.33	0.50	0.69
Depreciation	1.64	2.68	6.09
PBT	14.32	16.56	38.47
Tax	3.52	4.34	10.09
Reported Net Profit	10.80	12.23	28.38





Standalone Balance Sheet



Equities & Liabilities	FY21	FY22	FY23
Equity	18.48	18.48	20.92
Reserves	0.67	9.20	91.57
Net Worth	19.16	27.69	112.49
Non Current Liabilities			
Long Term Borrowing	0.16	0.31	0.05
Deferred Tax Liabilities	-0.46	-0.44	-0.13
Other Long Terms Liabilities	2.22	1.44	0.58
Long-term Provision	0.21	0.26	0.40
Total Non Current Liabilities	2.12	1.57	0.89
Current Liabilities			
Short Term Borrowings	0.72	2.98	0.34
Trade Payables	2.77	2.86	6.45
Other Current Financial Liabilities	0.69	1.00	1.21
Other Current Liabilities	0.33	0.62	3.13
Short Term Provision	0.83	0.80	0.97
Total Current Liabilities	5.34	8.25	12.10
Total Liabilities	26.62	37.51	125.48

Assets	FY21	FY22	FY23
Non Current Assets			
Fixed Assets	5.40	10.60	41.47
Non-current Investments	0.21	0.21	0.22
Other Non Current Financial Assets	0.33	0.33	0.39
Other Non Current Assets	0.00	5.24	23.03
Total Non Current Assets	5.94	16.38	65.11
Current Assets			
Inventories	4.29	4.43	11.74
Trade Receivables	5.81	13.69	16.28
Cash & Bank Balance	9.16	0.37	22.49
Other Current Financial Assets	0.29	1.01	2.27
Current Tax Assets (Net)	0.09	0.08	0.06
Other Current Assets	1.04	1.55	7.54
Total Current Assets	20.68	21.13	60.37
Total Assets	26.62	37.51	125.48





PRAVEG

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THANK YOU

